#### STATISTA ECOMMERCE INSIGHTS

# eCommerce knowledge that gets you ahead

With the Statista eCommerce Insights, you get access to the ecommerceDB, a database that provides you with extensive knowledge about online stores, marketplaces, and companies worldwide. Get an overview of the **most important key figures** and market players, compare your company with

the competition, or perform comprehensive market and revenue analyses. The eCommerce Database is the right tool to understand the eCommerce landscape in all its facets on a global level and gain actionable insights for your company.

# Key figures at a glance







300+ Marketplaces



Financial & Performance KPIs

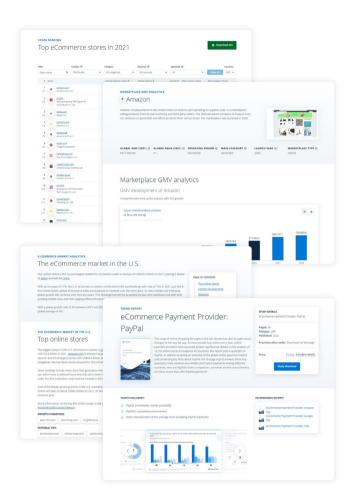


500+ Reports



Countries

## Features to deepen your eCommerce understanding



## **Top Rankings**

The database contains rankings for over 30,000 online stores, marketplaces, and companies with filter option by countries, categories, turnover, and other parameters.

## **Comprehensive Profiles**

Discover key metrics for online stores, marketplaces and businesses, including historical, current, and projected sales figures, traffic, payment options, shipping providers, social media activity, and more.

## **Markets**

Find relevant facts on the most important eCommerce markets to go deeper into your market and competitor analysis. Topic pages provide you with information on relevant developments and shipping service providers.

### In-depth reports

Gain deep insights into current eCommerce topics in the ecommerceDB Country, Brand, Trend, and Company Reports and use the analyses directly in the application.

# Analysis options with our data



# Competitor analysis and benchmarking

With eCommerce Database rankings, you can identify the most relevant market players in minutes and measure your business against the competition using relevant KPIs.



## **Trend analysis** A comprehensive overview of market participants and

markets worldwide as well as detailed reports enable you to quickly identify current developments and trends so that you can react at an early stage.



## Market analysis

Forecast market developments, compare local eCommerce markets, and estimate the potential of your products and services based on relevant key figures such as sales and growth.



### **Creation of Lead Lists** Data from more than 30,000 online stores and

marketplaces worldwide can be used to find new leads. With various filter options, the database helps you learn about the potential of different industries and countries to expand your target group.

# Use cases for your business units (Online) marketing

## **Business development** Carry out benchmark

- & competitor analyses
- Conduct analyses by country Expand strategically

## **Product development** Monitor shopping baskets

- Analyze category developments
- Conduct trend analyses

## • Examine traffic data

- Analyze conversion rates,
- SEA budgets & SEO data • Analyze important KPIs

## **BI & Research** Compare market performances

# Sales

- Identify customers · Qualify leads
- Pitch presentations

## **Controlling & Finance** • Conduct market sizing research

- Conduct due diligence

# Your benefits



#### Analyze stores, companies, or marketplaces of your competitors with the help of intuitive tools and use our

market forecasts for your future business decisions. Save time, costs, and resources.



#### A clear structure and download functions make the database easy to use and enable direct data integration

in your work.



All data has been confirmed and checked several times by experienced analysts and is updated at regular intervals so that you always have the latest information at hand.



Unique and diverse data You gain access to a range of unique data that is not available on the market or from competitors. The data provides a comprehensive overview from a macroeconomic as well as a microeconomic perspective, allowing for in-depth analysis.

Discover our eCommerce Insights tool

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